

Recruiting- Step 1

- **What's more important-** how you recruit players, or what players you recruit in the first place?
- **Evaluating is a skill** that we must constantly refine and improve.
 - Opening Questions...
 - What does our team need in this class?
 - What type of player does my head coach like at this position?
 - How do our current players at this position stack up?
 - What type of player is a fit for our school off the court?
 - What are the key parts of evaluating players?
 - How can we step up our game in evaluating? How can you stand out from a crowd sitting on a baseline?
 - Evaluating is all about gathering INFORMATION!
- **There are restrictions and limitations-** legislative, financial, time, geographic.
 - Organization is key.
 - Maximize your budget, and find more money if necessary.
 - Be creative!
- **The golden question** we all try to master
 - "Is player A better than player B?"
 - When- I will perhaps never see them play against each other on the same court, at the same time, long enough to make a fair evaluation.
- **It's our responsibility** to work hard to be right.
 - Our coaching staff and our program's future depends on our recruiting decisions in more ways than one.
 - COMMUNICATE the information you gather
 - Your honesty and integrity will carry you far in building relationships.

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